





Your 10-day live shopping promotion playbook





Sell smarter Connect deeper

What's



Sprii.io





Plan for SUCCESS

Planning is bringing the future into the present so that you can do something about it now.

Planning for a live shopping event is the backbone of its success. Without meticulous preparation, even the most promising event can falter. It's not just about the day-of activities; it's about the buzz you generate beforehand. Marketing and promotion aren't mere afterthoughts; they're the drumbeats that gather the crowd. Fail to strategize, and you risk speaking to an empty room. Prepare diligently, and watch as anticipation transforms into engagement and sales.

In this playbook, we'll give you the tools and insights you'll need to promote your event and drive tons of attention.

Marc Callesen Success Sensei

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10-day countdown

We recommend initiating your promotion efforts **10 days before the live event**. The primary step, as is customary, is to establish a Facebook event.



5 things you need to know

Master the art of social media by blending **eyecatching visuals** with snappy, irresistible writing that'll hook your followers and get your message across in a flash!





The hero

People first

Your cover image should be authentic, informative, and easy to understand. Always include a photo of the host or hosts in your promotional material.

Copywriting

Make your headlines catchy and explain the theme as well as what to expect.



Splashes

The date

Add 2-3 "splashes" with relevant USPs, unique offers, giveaways etc.

Make sure to include the date and time so people know when the show starts.

SoMe post best practice



SoMe post Solueprints



Cover image 1920x1080 px



Static stories 1080x1920 px



Explore different formats and styles on social media to keep your audience engaged.



Static post 1080x1080 px



A powerful example

The ideal combination

The way you arrange your content on social media matters. Composition can make or break your post's impact. It's the visual harmony that draws eyes, tells stories, and leaves a lasting impression. A well-composed post is a powerful post. Elevate your home with chic decor

JOIN US LIVE

TUESDAY OCT 17TH AT 19:00

Logo



Same idea () new formats



Cover image 1920x1080 px



Elevate your home with chic decor

JOIN US LIVE TUESDAY OCT 17TH AT 08.30



Static Stories 1080x1920 px



Explore different formats and styles on social media to keep your audience engaged.



Static post 1080x1080 px



Promote with video

Social media video stories are your event's secret weapon. They offer a dynamic, immersive way to captivate your audience, build anticipation, and provide real-time updates.

With the power of visuals and a personal touch, stories can turn your event into a must-attend experience that leaves a lasting impression on your audience.

Create a handful of **20-second videos** where you briefly highlight all USPs for the live event and encourage viewers to take action by clicking 'going' in the Facebook event.



Video Stories 1080x1920 px



Going

Video Stories 1080x1920 px

State Malayers

LIVE



Activate ***** live reminders

With Sprii, you can send "live reminders" directly to customers via Facebook Messenger. This is just like sending an SMS reminder on social media and a direct channel to build both buzz and awareness of upcoming events.

Pro tips

- \rightarrow Send live reminders just before you go live.
- \rightarrow Be prepared to welcome before sending.
- \rightarrow Mix up your messages to keep things fresh.



Hi there!

Here's a friendly reminder that we're going live on **Tuesday Oct 17th at 19:00**. Don't miss out on great offers and lots of fun)

Join now

Messenger

Live reminder



Don't forget to keep those posts coming! In this tiny window, the more, the merrier!

Enjoy your live show ()

Follow this plan for live shopping success.

Following this 10-day social media promotion plan is essential. It builds anticipation, communicates details, and creates excitement, leading to higher attendance and greater event success! We wish you the best of luck on your live shopping journey.



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